



	For personal knowledge; or to prepare for certification			
Paralegal / Legal Instructor-led courses National certification prep	Provide Continuing Education Units (CEUs) for anyone wishing to acquire knowledge and information for current or future job positions; to become more marketable; for personal knowledge; or to prepare for the Certified Legal Assistant (CLA) exam.	Instructor honorarium & travel; staff travel; meeting room; refreshments; promotion	Registration Revenue: \$28,000 Expenses: \$10,000 (35%) projected profit margin	Student Evaluation

Personal
Enrichment

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